

FIG. 2

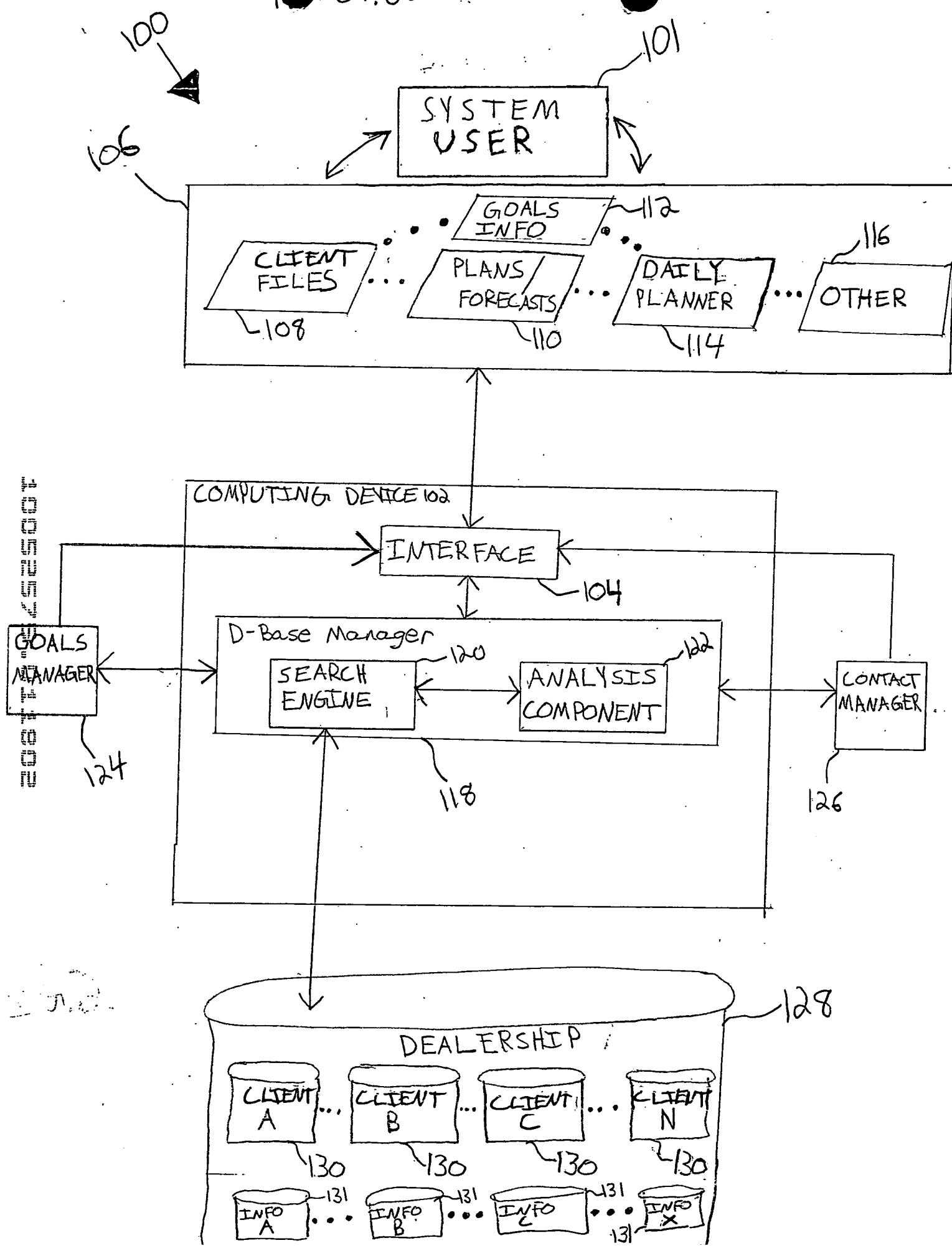


FIG. 3

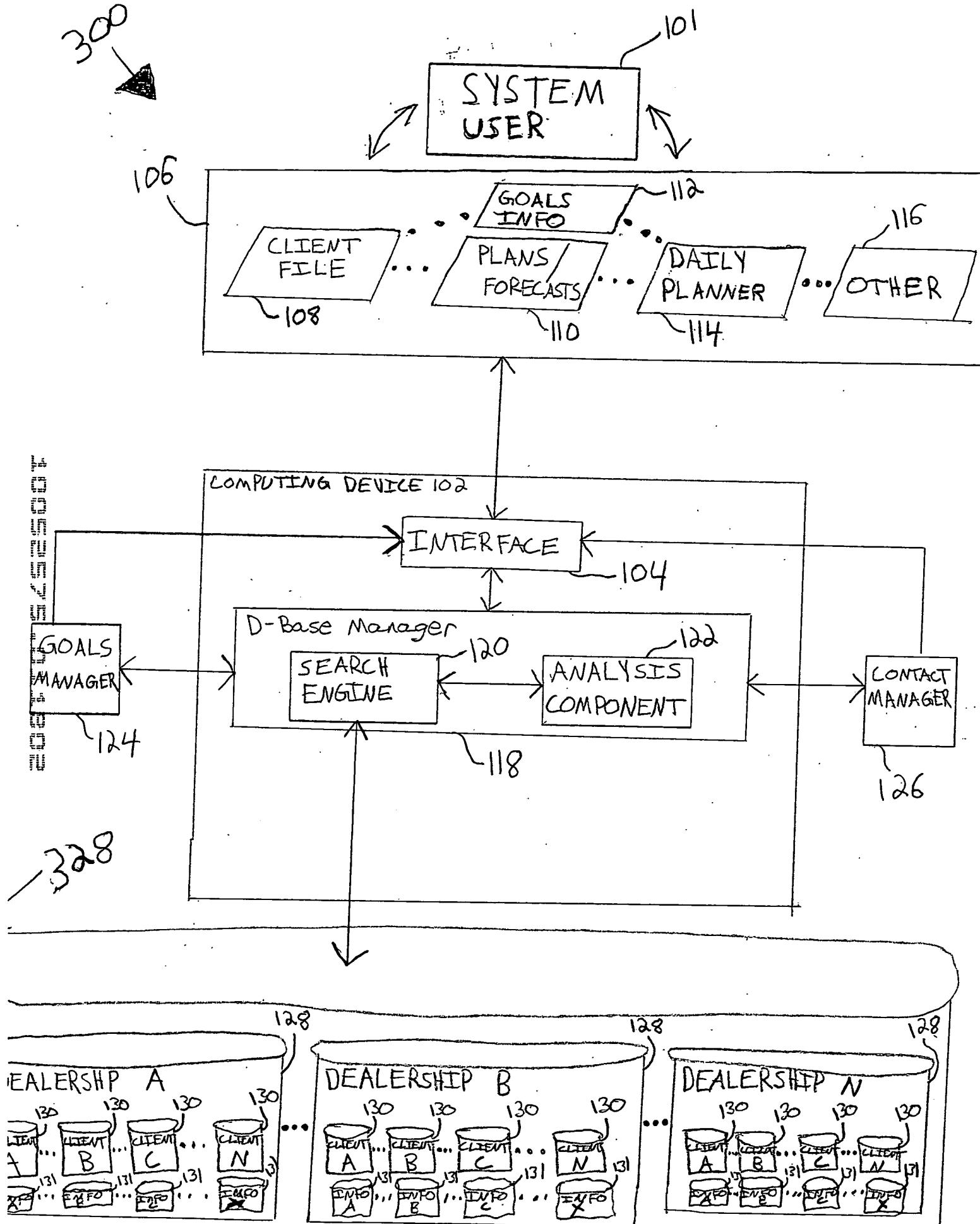


FIG. 4

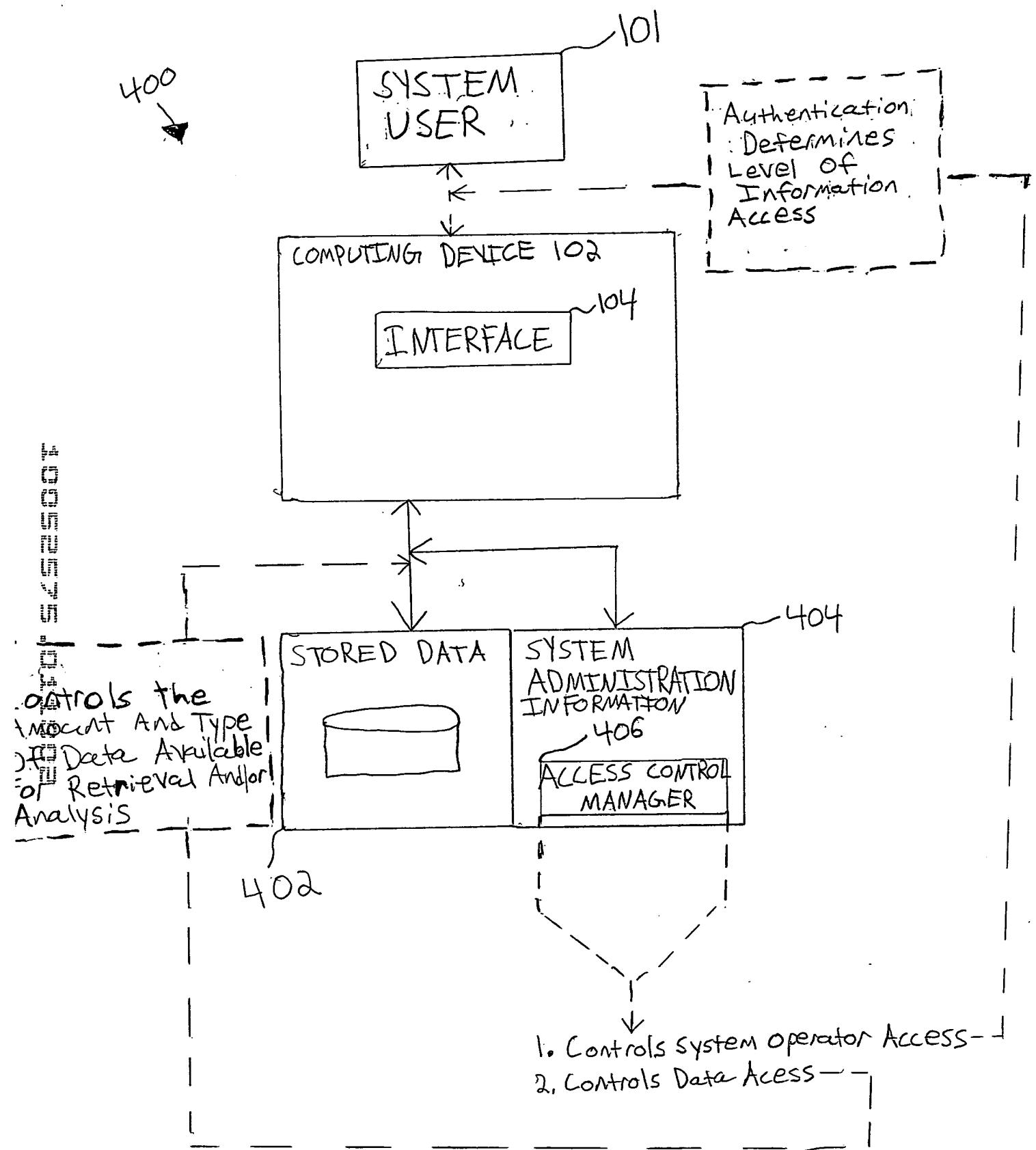


FIG. 5

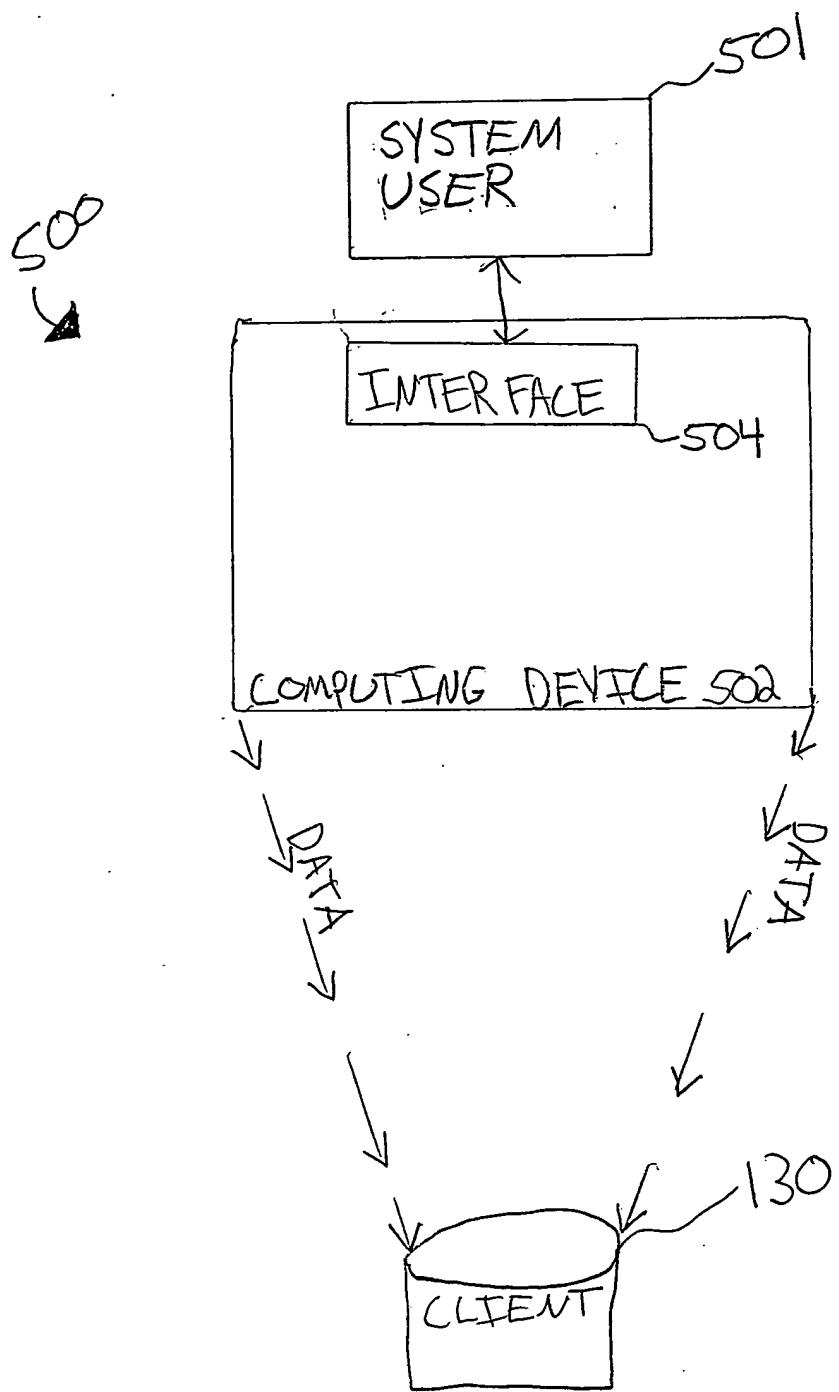


FIG. 6

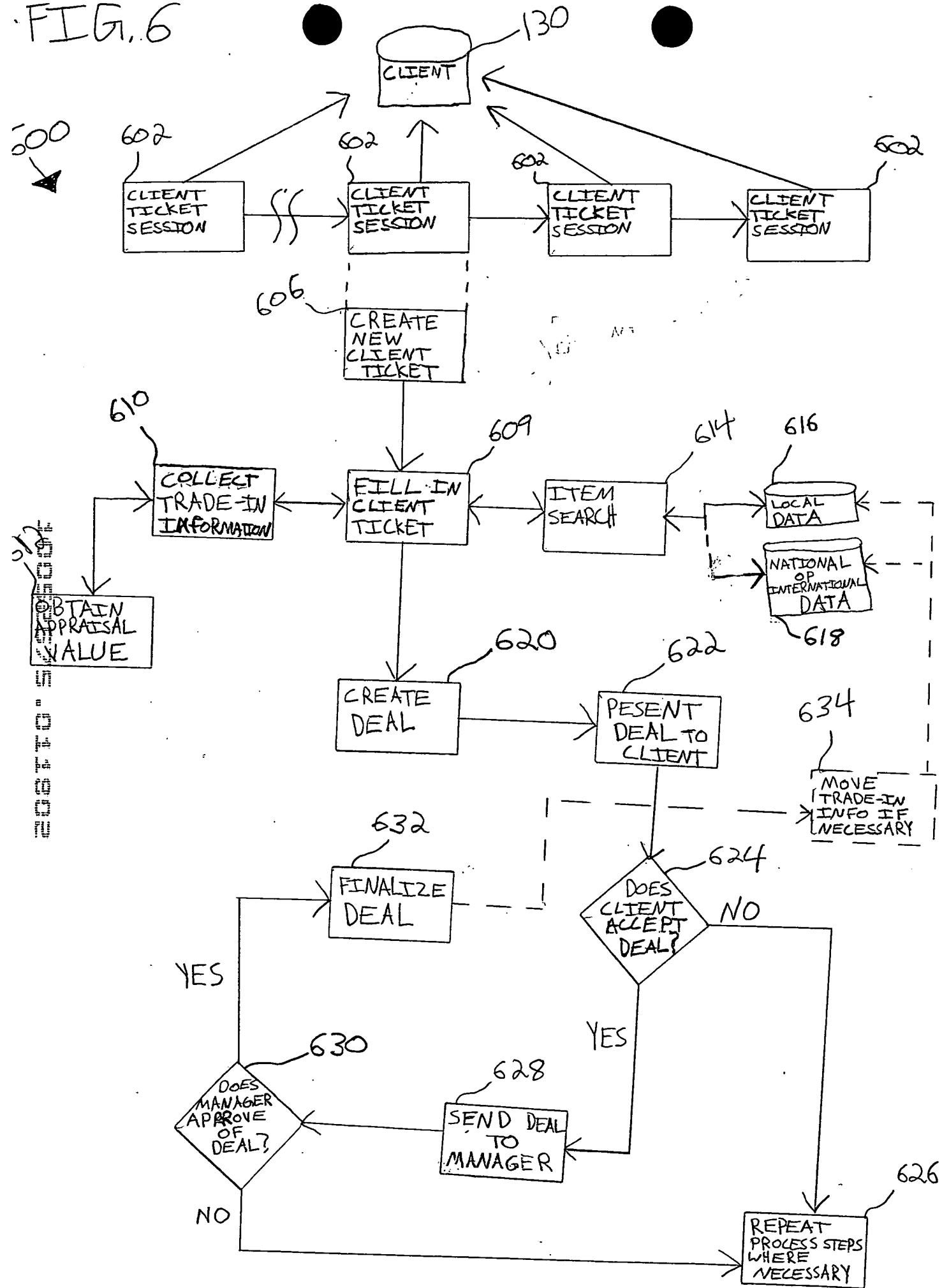


FIG. 7

607

Client Ticket - Microsoft Internet Explorer

File Edit View Favorites Tools Help 

Back  Search Favorites History      Go Links

Address  http://www.autodick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=1&ClientID=1

SUPPORT | CONTACT US | HELP | LOGOUT 12/27/2000

AUTOCCLICK.com FOR Brad Kennan@Starter Dealership

Create a New:          

Find:   

NAVIGATE:

-  Home
-  Planner
-  Inbox
-  Clients
-  Inventory
-  Client Tickets
-  Deals
-  Sales Tools
-  Admin

RECENT:

-  GREG & DEBBIE DENHOLM
-  DEAL #11174
-  CT #11202
-  DELBERT BECKER
-  BRAD BENTON

NEW CLIENT TICKET FORM

CLIENT INFORMATION  

Company:	<input type="text"/>		
First Name:	<input type="text" value="William"/>		
Last Name:	<input type="text" value="Kennan"/>		
Home:	<input type="text"/>	<input type="text"/>	<input type="text"/>
Address:	<input type="text"/>		
E-Mail:	<input type="text"/>		
Address:	<input type="text"/>		

Instructions:
Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required in Red information and then clicking "Create New Client".

 Done  Internet

FIG. 8

608

Editing - Microsoft Internet Explorer

EDITING CLIENT

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #

Title:

Company:

Salesperson:

Status:

BirthDate:

Anniversary:

Exclude from Mailings:

Home Address: Copy To Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy To Home Address

Street:

City:

State:

Postal Code:

Email Address:

Note:

Phone Numbers:

	Extension	Best time to call:
Home Phone:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Work Phone:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Fax:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Mobile:	<input type="text"/>	<input type="text" value="(-Select One-)"/>
Pager:	<input type="text"/>	<input type="text" value="(-Select One-)"/>

NOTE: Only either a First or Last Name or Company Name are required.

FIG. 9

691

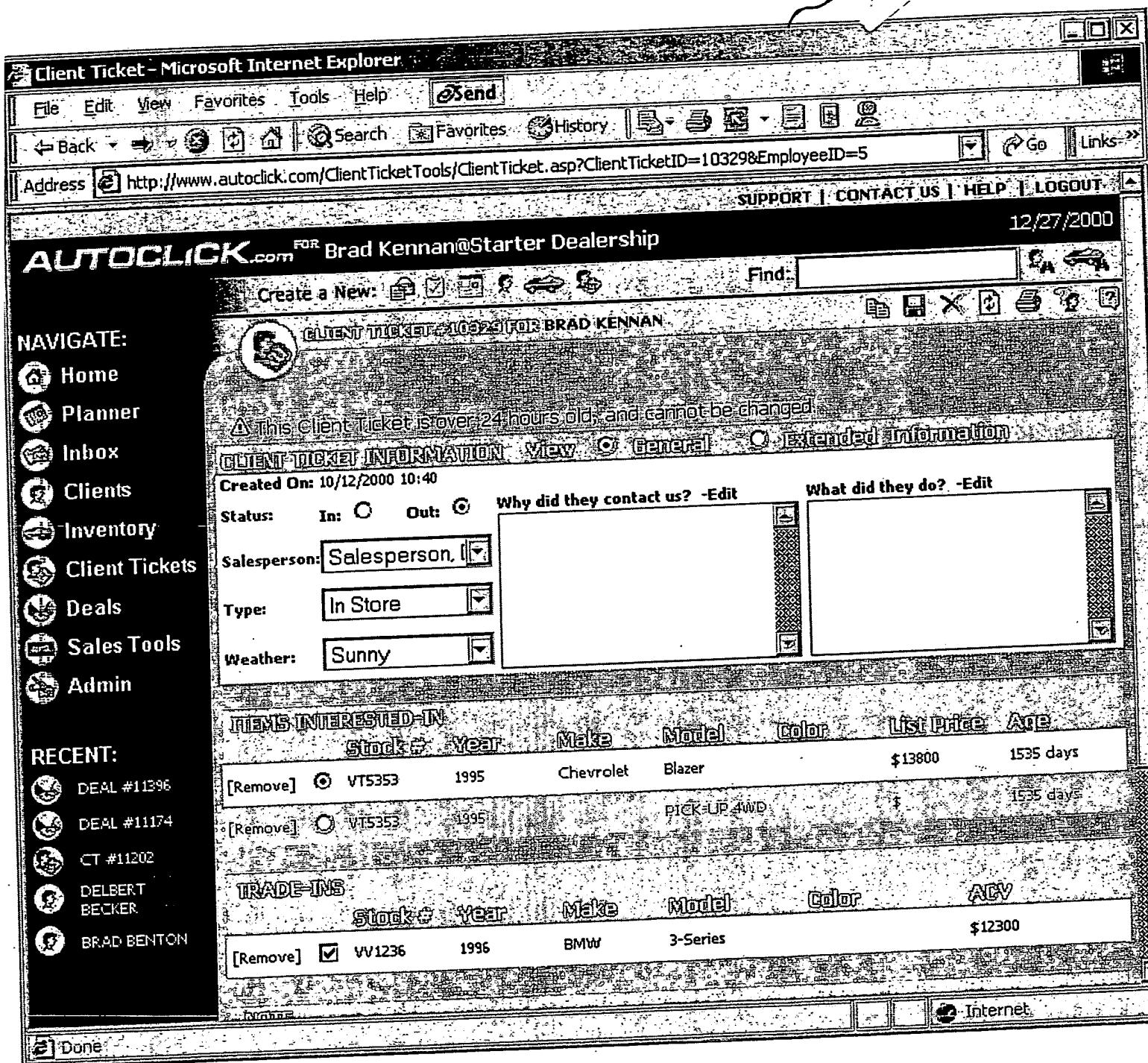


FIG. 10 613

Creating New Item - Microsoft Internet Explorer

EDITING ITEM - [Save](#) | [Save and New](#) | [Save and Close](#) | [Close](#)

Source: **Transmission Type:** Automatic Standard

Status: **Description:**

Location: **Engine Type:** Gas Diesel

Classification: **Engine Size:**

Stock Number: **Condition:**

Year: **Mileage:**

Make: **Interior Color:**

Model: **Exterior Color:**

Model Code: **Trim:**

VIN Number:

PRICING INFORMATION - [Save](#) | [Close](#)

List Price: \$ **Cost/ACV:** \$

Markup: \$ **Average Wholesale:** No values set

Average Retail: No values set

FINANCING INFORMATION - [Save](#) | [Close](#)

Amount Financed: \$ **Financing Type:**

Term: Months **Payments:** \$

Replacement Date: **Residual:** \$

Rate: % **Good Until:** mm/dd/yyyy

Loan Pay-off: \$

Financing Note:

BOOK VALUES - [Save](#) | [Close](#)

Black Book: **NADA:**

	Retail:	Wholesale:	Retail:	Wholesale:
Clean: \$	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>
Average: \$	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>
Rough: \$	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>	<input type="text" value="0"/>

Kelly Blue Book

	Retail: \$	Wholesale: \$
	<input type="text" value="0"/>	<input type="text" value="0"/>

FIG. 11

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Inventory - Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send](#)

Back [Search](#) Favorites History [Links](#)

Address: <http://www.autoclick.com/ItemTools/Inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&StockID=1> Go

SUPPORT | CONTACT US | HELP | LOGOUT | 12/27/2000

AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [New](#) [Edit](#) [Delete](#) [Find](#) [Print](#)

NAVIGATE:

- [Home](#)
- [Planner](#)
- [Inbox](#)
- [Clients](#)
- [Inventory](#)
- [Client Tickets](#)
- [Deals](#)
- [Sales Tools](#)
- [Admin](#)

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

ITEMS INVENTORY LOCATES DEALER TAGS

Stock	Year	Make	Model	Source	Status	Age	
[Edit]	[Delete]	VW1236	1996	BMW	3Series	76	Stock
[Edit]	[Delete]	SM1402	1995	Chevrolet	Suburban	146	Stock
[Edit]	[Delete]	tb79762	2000	Volkswagen	Cabriolet	195	Stock
[Edit]	[Delete]	10463	2000	Chevrolet	C/K 1500	196	Stock
[Edit]	[Delete]	T0591	2000	Chevrolet	C/K 3500	205	Stock
[Edit]	[Delete]	50823	2000	Oldsmobile	Intrigue	205	Stock
[Edit]	[Delete]	T0591	2000	Chevrolet	C/K 3500	205	Stock
[Edit]	[Delete]	bm2005	1996	Jeep	Wrangler	205	Stock
[Edit]	[Delete]	BM2000	2000	Chevrolet	Camaro	205	Stock

VIEWING PAGE 1 OF 130 GO TO PAGE [2](#)

Internet

FIG. 12

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Deal - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Favorites History

Address: <http://www.autodick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5>

DEAL INFORMATION

Deal Created On: 12/8/2000 At: 3:22

Deal Status: Active

Comment:

Print Worksheet Print Presentation

ITEMS INTERESTED IN

Stock #	Year	Make	Model	Color	List Price	Age
992	2000	BMW	7-series	black	\$64,000.00	211 days

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT. #11202
- DELBERT BECKER
- BRAD BENTON

WORKSHEET

Cost:	\$61,000.00	BUY ORDER	\$64,000.00
Mark-Up:	\$2,000.00	Total Cars and Accessories:	\$1,000.00
Total:	\$63,000.00	Difference:	\$63,000.00
Accessories:	\$0.00	Administrative Fee:	\$0.00
Total Accessory Cost:	\$0.00	Service Contract:	\$0.00
Total Accessory List:	\$0.00	SUBTOTAL:	\$63,000.00
Total w/Accessories Cost:	\$63,000.00	Sales Tax:	5.75 % \$3,622.50
Total w/Accessories List:	\$64,000.00	Gas Guzzler Tax:	0.00 % \$0.00
Sub-Total ACV(s):	\$0.00	Luxury Tax / Other:	0.00 % \$0.00
Raise ACV:	\$0.00	TOTAL:	\$66,622.50
Total ACV:	\$0.00	Balance Owed on Trade:	\$0.00
Total w/Accessories Cost:	\$63,000.00	Deposit:	\$0.00
Trade Allowance:	\$0.00	Rebate:	\$0.00
Difference:	\$63,000.00	BALANCE DUE:	\$66,622.50

ON-LINE LEASING SOLUTIONS

Internet

FIG. 13

623

Presentation Screen - Microsoft Internet Explorer

Vehicle Information

Location: Starter Dealership

Year: 2000

Make: BMW

Model: 7-series

Model Code: 740i

VIN Number: 12345678901234567

Mileage: 0

Interior Color: black

Exterior Color: black

Trim: leather

Transmission: Automatic

Speeds: 0

Engine Type: Gas

Engine Size: 6

No Graphic Available

Options:

Deal Information

List Price: \$64,000.00

Trade Allowance / Discount: \$1,000.00

Difference: \$63,000.00

E-Mail Deal

Print Deal

Accept Deal

Cancel

FIG. 14

631

Finalize Deal - Microsoft Internet Explorer

FINALIZE THE DEAL - [Cancel](#)

FINANCING INFORMATION FOR SOLD VEHICLE [992]

Financing: Term: Months

Rate: % Residual: % Payment:

Replacement Date:

DISTRIBUTE ACV DISCOUNT

Total ACV Discount to Distribute:

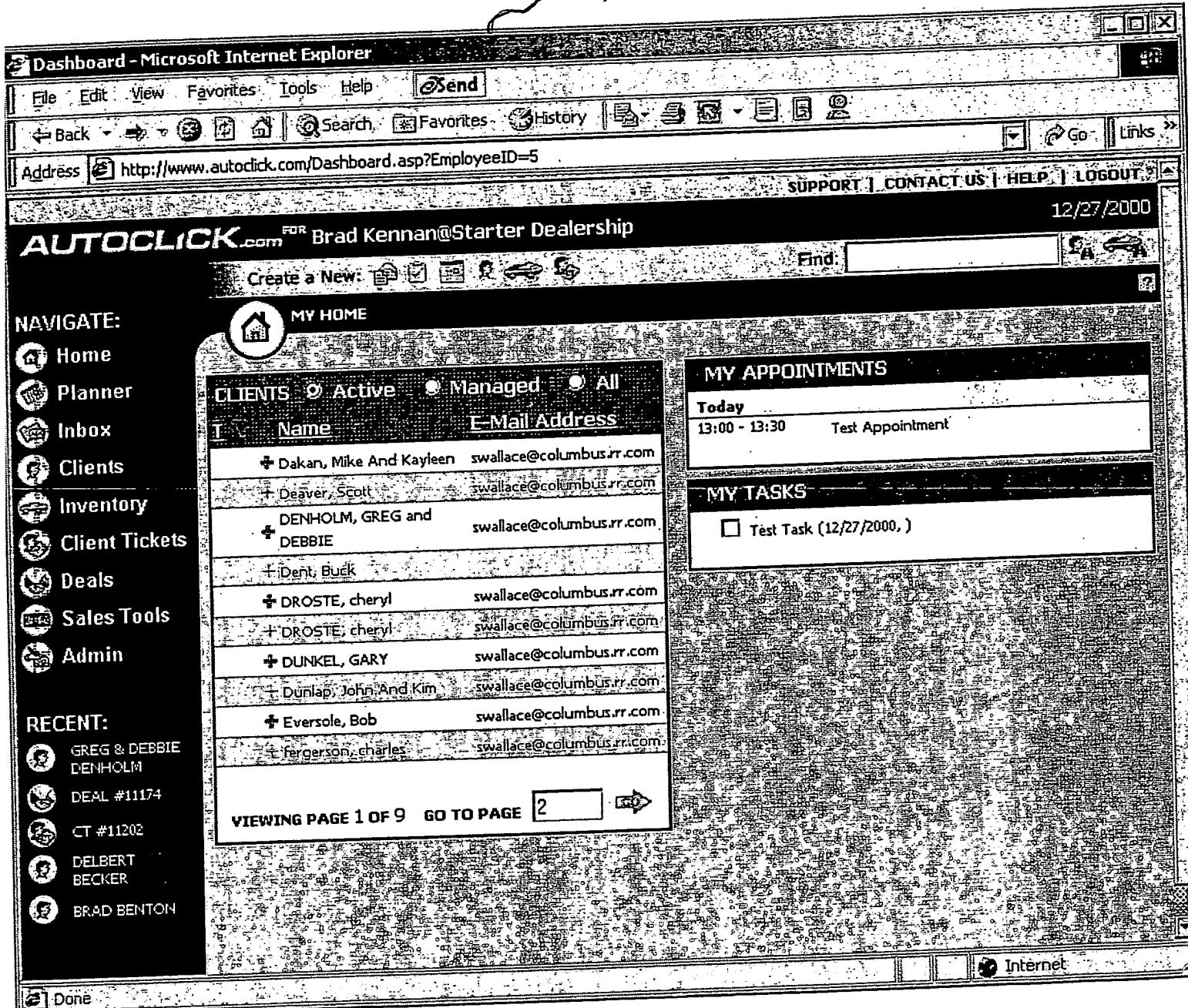
Remaining to Distribute:

Finalize Deal

Note: To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL button.

FIG. 15

637



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G.
H.

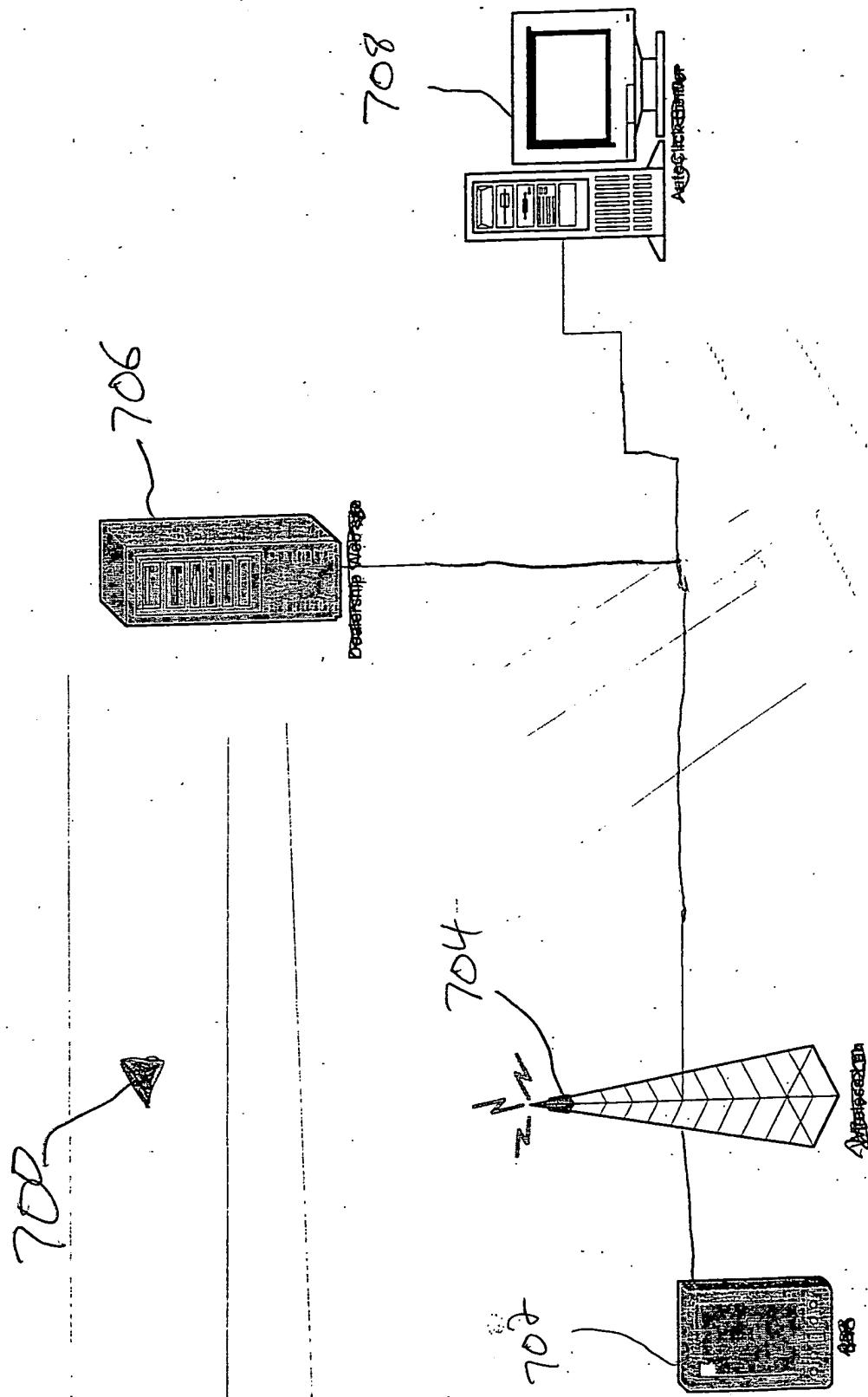


FIG. 17

